U.S. Small Business Administration

SANTA ANA DISTRICT OFFICE FY 2016 504 THIRD PARTY LENDER RANKINGS AS OF 3/31/2016



TOP 3 LENDERS

#1 ZIONS FIRST NATIONAL BANK *13* \$7,726,187

#2 JPMORGAN CHASE BANK, N.A. \$7,150,258

#3 BANK OF THE WEST \$15,564,448

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Zions First National Bank	13	\$7,726,187	\$594,322
2	JPMorgan Chase Bank, National Association	9	\$7,150,258	\$794,473
3	Bank of the West	7	\$15,564,448	\$2,223,493
4	CIT Bank	7	\$4,924,250	\$703,464
5	Union Bank, N.A.	6	\$10,443,500	\$1,740,583
6	Plaza Bank	6	\$5,727,800	\$954,633
7	HomeStreet Bank	6	\$5,711,612	\$951,935
8	Wells Fargo Bank, National Association	5	\$7,012,050	\$1,402,410
9	Bank of America, National Association	5	\$3,623,545	\$724,709
10	Citizens Business Bank	4	\$2,925,490	\$731,373
11	City National Bank	3	\$1,257,608	\$419,203
12	Torrey Pines Bank	2	\$8,390,531	\$4,195,266
13	East West Bank	2	\$4,325,000	\$2,162,500
14	U.S. Bank National Association	2	\$3,557,500	\$1,778,750
15	Redding Bank of Commerce	2	\$2,175,000	\$1,087,500
16	California Bank & Trust	2	\$2,135,000	\$1,067,500
17	Pacific Premier Bank	2	\$2,115,000	\$1,057,500
18	Bank of America California, N.A.	2	\$1,771,600	\$885,800
19	Farmers & Merchants Bank of Long Beach	2	\$1,525,000	\$762,500
20	California United Bank	2	\$1,388,000	\$694,000
21	First-Citizens Bank & Trust Company	2	\$1,270,000	\$635,000
22	Rabobank, National Association	2	\$1,211,615	\$605,808
23	UNKNOWN	1	\$18,376,500	\$18,376,500
24	Quaker City Bank, A Division of	1	\$13,320,000	\$13,320,000
25	BBCN Bank	1	\$11,150,000	\$11,150,000
26	Silvergate Bank	1	\$7,788,000	\$7,788,000
27	AltaPacific Bank	1	\$7,099,936	\$7,099,936
28	BBCN Bancorp, Inc	1	\$4,382,500	\$4,382,500
29	Mega Bank	1	\$3,057,000	\$3,057,000
30	OneWest Bank, FSB	1	\$2,890,000	\$2,890,000
31	Capital Bank	1	\$2,534,600	\$2,534,600
32	Banco Popular North America	1	\$2,528,400	\$2,528,400
33	Comerica Bank	1	\$1,309,000	\$1,309,000
34	Valley Business Bank	1	\$931,500	\$931,500
35	Union Bank	1	\$930,000	\$930,000
36	First State Bank	1	\$787,500	\$787,500
37	Citibank, N.A.	1	\$775,000	\$775,000
38	The Bancorp Bank	1	\$515,662	\$515,662
39	Evolve Bank & Trust	1	\$470,000	\$470,000
40	South County Bank, National Association	1	\$455,000	\$455,000
41	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$376,500	\$376,500
42	First Commercial Bank (USA)	1	\$275,000	\$275,000
43	Alaska USA FCU	1	\$242,000	\$242,000
44	Pacific Enterprise Bank	1	\$148,500	\$148,500
	TOTAL:	115	\$182,273,592	\$1,584,988